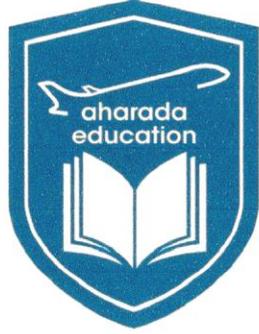


MEMORANDUM OF UNDERSTANDING (MOU)



**AHARADA
EDUCATION**

—
Educate. Empower. Excel

PRABHU DRONE RESEARCH AND DEVELOPMENT LLP "AHARADA EDUCATION"

Mawana Kithaur Hapur Marg, Atrada Hapur, Uttar Pradesh - 245206



SWAMI VIVEKANAND SUBHARTI UNIVERSITY

Subhartipuram, NH-58, Delhi-Haridwar Bypass Road, Meerut-250005

975
MOU

Memorandum of Understanding (MOU)

Prabhu Drone Research & Development LLP, Meerut, Uttar Pradesh, India, represented through Aharada Education hereinafter referred to as the "FIRST PARTY".

AND

"**Swami Vivekanand Subharti University**" / "**SVSU**" located at **Subhartipuram**, N.H. 58, Meerut hereinafter referred to as the "SECOND PARTY".

Prabhu Drone Research & Development LLP "Aharada Education" and "Swami Vivekanand Subharti University" are collectively referred to as the "**Parties**". Both the parties promise to abide by the following terms and conditions: -

Responsibilities of Swami Vivekanand Subharti University will be to Enrol students, conduct examinations, approve teaching learning system, supervise execution of teaching learning system and grant degree as per rules of Swami Vivekanand Subharti University, /UP Govt. /UGC. The discretion of Vice chancellor of Swami Vivekanand Subharti University in all such matters will be binding to both parties.

Responsibilities of Prabhu Drone Research & Development LLP 'Aharada Education' will be student admission & counselling, facilitating in arrangement of faculty in accordance with extant rules / the BOS-approved teaching evaluation scheme, and organising industrial activities, conduct research in association with University and publish papers, patents, industrial training, and assist in the placement of students.

1. Purpose & Scope

This Memorandum of Understanding is being formed in order to provide industrial training and serve as the Industrial Collaborating partner for the programmes listed below:

- 1.1. Bachelor of Business Administration – Aviation and Airport Management (BBA-AAM)
- 1.2. Bachelor of Technology – Aeronautical Engineering (SET-AE)
- 1.3. Bachelor of Science – Aeronautical Science (BS-AS)
- 1.4. Master's in Business Administration – Human Resources and Aviation (MBA-HRA)
- 1.5. MTech. Defence Technology.
- 1.6. Drone Pilot Training - DPT

2. MOU Term or Validity

This Memorandum of Understanding (MoU) shall be effective for a period of five years (05) from the Academic Year 2023-24.

- 2.1. No modifications, waivers or amendments of any terms of this MoU shall be effective unless and until agreed in writing and signed by the duly authorized representatives of both parties as addendum.
- 2.2. Either party may terminate the Agreement at any time without assigning any reason by giving a written notice in advance to the other party before initiation of next batch with minimum 03 months duration.
- 2.3. Both the parties are bound to complete all necessary support till existing students batch complete the program.
- 2.4. This MOU can be extended for another tenure(s) with same or mutually agreed modified terms.

3. Program Fee & Collection

- 3.1. Swami Vivekanand Subharti University is responsible for obtaining student fees.
- 3.2. The amount of fee and schedule of collection from students and payment to Prabhu Drone Research & Development LLP Aharada Education for their industrial collaboration is placed in Annexure A.
- 3.3. Fee shall be decided every year/New Session before commencement of admissions with mutual consent through letters of agreement.
- 3.4. Students took the admission in proposed programs will follow all university norms for fee submission and late fee fine. Students should submit their fee online through the University portal. DD/NEFT/RTGS shall not be accepted from the students. However, students are free to submit fine waiver request, on which university will take a decision on case-to-case basis.
- 3.5. After deducting the referral discount, or scholarship promised to the student or agent fee from the course fee, which represents the student's final chosen fee, the revenue sharing ratio as decided between the two parties will be applied. TDS shall be deducted by the Second Party as per Income Tax rules.
- 3.6. Facilitator fee (teaching/ guest faculty except common subjects) will be deducted from Prabhu Drone Research & Development LLP Aharada foundation component as agreed.

4. Cooperation in Education and Research

Cooperation in research collaborations and student and faculty exchanges would be mutually beneficial. The areas of cooperation may include, subject to mutual consent, any desirable and feasible activity that would further the goals of each party. Such interaction may include cooperation in a variety of joint academic and educational activities such as:

- 4.1. Joint research projects and publications, including work by undergraduate, graduate, and post-doctoral students at the partner institutions;
- 4.2. Patents in the name of Swami Vivekanand Subharti University and innovator.
- 4.3. Dual degree programs- Aerospace & Aviation UG and PG Programs.
- 4.4. Faculty and student exchanges based on reciprocity;
- 4.5. Reciprocal placement of students in paid internships and co-ops, when possible;
- 4.6. Joint conferences and workshops;
- 4.7. Visits by faculty, professional staff, and students.

5. Roles & Responsibilities

As stated in the subheadings of paragraph 5, each party shall be entirely accountable for their respective obligations.

- 5.1. Marketing, Advertising & Promotions - Both the parties shall be responsible for generating admission Leads through Prospectus, advertisement and marketing online promotions for programmes mentioned in para 1. University shall add the aerospace and aviation programmes with their regular advisements on newspaper, website, Hoarding's, Print media, Landing Pages, University Prospectus.
- 5.2. Promotional Videos, Infographics, Creatives, E-Borchers Shall be responsibility of Prabhu Drone Research Development LLP Aharada Education. Both the parties shall run the advertisement or digital marketing campaign with Facebook, Instagram, Google Ad words, WhatsApp, Bulk-Text Messages for promotion, Branding and Lead Generation.
- 5.3. During the Admissions or counselling sessions, University Admission cell and Outstation Teams should promote aerospace and aviation programmes with all other regular

programmes. The university representative and the faculties must both have access to programme information.

5.4. Both the parties shall run campaign and post information on educational portals like Shiksha, Jagran josh, College Search, College Dekho, Career360, College Duniya, etc.

5.5. Both the parties shall display programs and their information on their website.

6.0 **Evaluation Scheme, Class, Examination & Faculties – Prabhu Drone Research Development LLP Aharada Education** shall propose an evaluation scheme, an ordinance, and a syllabus in accordance with the New Education Policy, the CBCS, and it will be discussed and approved by the university's Board of Studies members followed by Academic council.

6.1 SVSU shall facilitate the common subject faculties to students who have taken admission in approved programs, with no extra cost to **Prabhu Drone Research Development LLP Aharada Education**.

7.0 **Webinar , Seminars & Industrial Visits**

7.1 Prabhu Drone Research Development LLP Aharada Education will regularly organise webinars, seminars, and industrial visits for students. The cost of industry expert personnel, guest faculty, or visit charges shall be borne by Prabhu Drone Research Development LLP Aharada Education.

7.2 For industrial trips, SVSU will offer transportation; however, Prabhu Drone Research Development LLP Aharada Education will be responsible for the expense of petrol / Diesel.

7.3 SVSU shall provide Guest House (Loading & Boarding) facility to the Guest coming for Lectures or webinar or seminar or any other program.

8.0 **Classroom , Lab & Office**

SVSU shall provide logistic support such as Smart Classroom to the students for better understanding. Aerospace Engineering labs shall be developed by Prabhu Drone Research Development LLP Aharada Education. However relevant Office Space -Furniture, Faculty Room – Furniture, Admission Office -Furniture, Lab Space & Furniture shall be provided by SVSU.

SVSU shall allow students and faculties to use labs, equipment, instrument, software's, online programs & Useable with no extra cost.

9.0 **Classroom Notes, Presentation, Tutorials & Case Studies** It is the responsibility of the faculty to provide classroom notes, presentations, and tutorials and use effective teaching pedagogy (methodologies).

10.0 **Uniform, Book Bank & Library** The uniform design shall be proposed by Prabhu Drone Research Development LLP Aharada Education, after approval of SVSU the uniform will be provided to students by SVSU. Books shall be provided by Prabhu Drone Research Development LLP Aharada Education.

11.0 **Hostel & Transportation**

11.1 SVSU shall provide hostel and transportation facilities to the students & faculties as per university norms and charges. Furthermore, no revenue from hostels or transportation will be shared with Prabhu Drone Research Development LLP Aharada Education.

11.2 SVSU shall provide lodging and boarding facility to faculties as per university norms on chargeable basis. SVSU shall provide the suitable accommodation to the HOD as per university norms.

12.0 **Participation in University:** SVSU and Prabhu Drone Research Development LLP Aharada Education shall engage students in participation in University cultural programmes, education technology festivals, seminars, site visits, or any other activities.

13.0 **Award of Degree:** It is the responsibility of Swami Vivekanand Subharti University to grant students degrees that have been approved. According to the law or NEP policy, the university oversees granting certificates, diplomas, and degrees to the students (exit or entry).

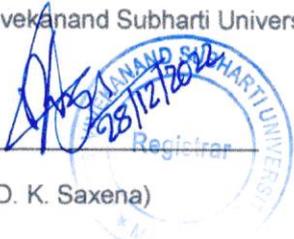
13.1 Students in regular stream can be awarded Hons. Degree, provided they have a CGPA of 8.0 up to the end of all the semester without any history of arrears with predefined extra credits. (Check Ordinance for more details).

- 14.0 **Revenue Sharing:** The 55% of the amount collected on semester basis shall be paid to Prabhu Drone Research Development LLP AHARDA Education either by cheque/DD/Bank Transfer to Aharada Education after making suitable deductions as agreed upon on facilitator fee etc. The Fee Shall be payable in July and January every Year by students and SVSU shall pay part of Prabhu Drone Research Development LLP AHARDA Education in the Month of September and March every year. TDS shall be deducted by the SVSU as per Income Tax rules.
15. **Disputes:** The settlement of dispute between the two parties shall be in the arbitration at Meerut. (UP).
16. **Confidentiality:** The parties agree that there is no intention to share any confidential or proprietary information in any collaboration under this MOU. If either Party wishes to disclose information it considers to be confidential or proprietary to the other Party, the Parties will enter into a written non-disclosure agreement. It is Party will be responsible for its own costs in connection with all matters also understood and agreed that no information will be exchanged or disseminated under any collaborations pursuant to this MOU.

All agreements and activities covered under this MOU or entered into by the parties must comply with all applicable laws and regulations of university.

Witness hereof, the parties to this agreement have here undersigned on the 05th day of December 2022 at Swami Vivekanand Subharti University in the presence of witness.

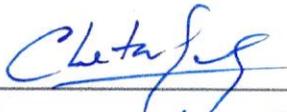
Swami Vivekanand Subharti University


Registrar
Name: (D. K. Saxena)

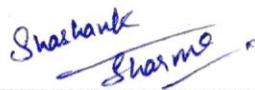
Prabhu Drone Research & Development LLP
Aharada Education


Authorized Signature
Name: Captn DEEPAK DHALLA

WITNESS


Signature

Name: Dr. Chetan Vishal Garg


Signature

Name: Shashank Sharma

DATE: 28/12/2022

S.No.	Programme	Eligibility Criteria	Duration (Years)	Mode of Admision	Tution Fee	Book Bank (One Time)	Uniform (One Time)	Caution Money (Refundable)	Total Programme fee
1	Bachelor of Technology (B.Tech.) in Aerospace Engineering	10+2 with Phy.,Math & Chem/Comp. Sc./Biology with 45% marks	04 Years	Direct on Merit & Interview	65000 Per Semester 130000 Per Year	10000 One Time	5000 One Time	5000	540000
2	Bachelor of Business Administration in Aviation & Airport Management	10+2 with 45% marks	03 Years	Direct on Merit & Interview	55000 Per Semester 110000 Per Year	4500 One Time	5000 One Time	5000	344500
3	Master of Technology (M.Tech) in Defence Technology Engineering	B.E. / B.Tech / B.SC (Engg.) degree in any Engineering of any recognized Indian University or Bachelor's Degree in Aerospace / Aeronautical of any recognized Indian University or Associate Membership of professional bodies pertaining to Aerospace/Defence /Armed Forces approved by the Competent authority.	02 Years	Direct on Merit & Interview	110000 Per Year	4500	5000	5000	234500
5	Master in Business Administration (M.B.A) Aviation and (Human Resouce Mgmt, Financial Mgmt, Marketing Mgmt, Banking, Information Technology,International Business, Fashion 103 Design, Hotel & Tourism Mgmt., Retail Mgmt., Entrepreneurship Development, Digital Marketing & Social Media, Data Analytics & ...)	45% in Graduation	02 Years	Direct on Merit & Interview	110000 Per Year	4500	5000	5000	234500
6	Bachelor of Science in Aeronautical Science (B.Sc. AS)	10+2 (45% Marks with PCM)/Diploma	3 Years	Direct on Merit & Interview	25000 Per Semester 50000 Per Year	4500	5000	5000	164500
7	Drone Pilot Training	10th	15 Days	Direct	55000 Full Program	2000	2000	1000	60000

Proposed By
Capt. Deepak Dhalla
Aharada Education

Approved By

Swami Vivekanand Subharti University